



#### **HERO BIKE CARNIVAL – New Delhi**

• **Period**: 4<sup>th</sup> Feb – 5<sup>th</sup> Feb, 2012

• Venue: Ramlila Ground, Geeta Colony

- Participating Dealers:
  - AUTO NEEDS HERO
  - HIMGIRI HERO
  - AMAN HERO
  - R. K. HERO

#### **Financers**

> HDFC Bank





### **OBJECTIVE**

- To show case the Hero MotoCorp Product range to the TG.
- To build an excitement about the product range of Hero MotoCorp.
- To provide touch and feel experience of the product range.
- To extend product experience to the TG by providing Test Rides.
- To build an excitement around Impulse by doing Stunt Biking Shows.
- To provide exchange, Finance, Insurance under one roof at the Carnival.



#### PROMOTION MEDIA

Hero Bike Carnival was promoted with the help of following media. ( Pre – publicity )

- Promotion at the Dealerships
- Leaflet Distribution
- Newspaper Advertisement
- SMS Blast
- Bike Tagging
- Placing Banners at touch points like colleges





## **Promotion at the Dealership**













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## **Promotion at the Colleges**













### **Promotion at Metro Stations**













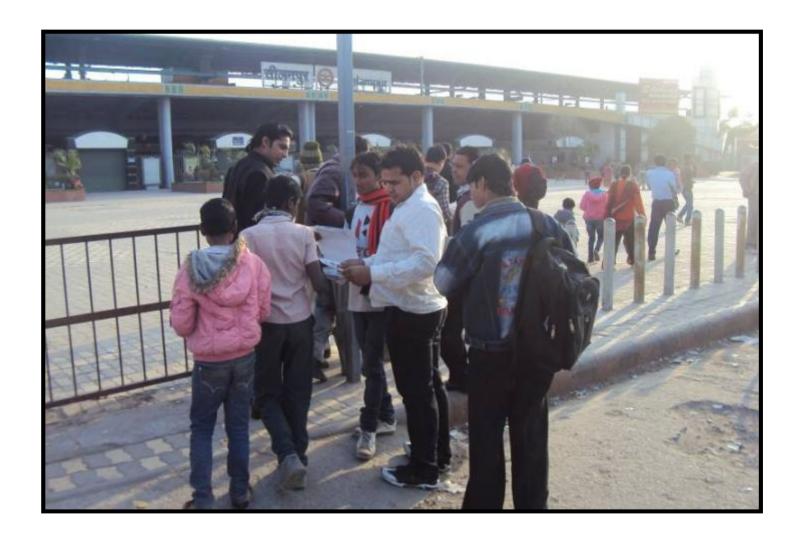
















# **Bike Tagging**



















Internal - General

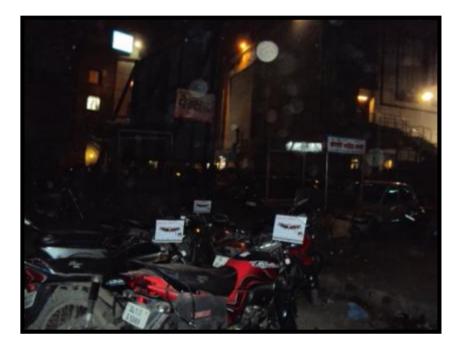
















### **VENUE**





**Aerial Front View** 

**Aerial Back View** 





### **CHIEF GUEST: Dy. Zonal Head – Hero MotoCorp**



**Lamp Lighting Ceremony** 

MR. Kamal Khachroo ( Dy Zonal Head) Hero MotoCorp



**Lucky Draw** 





### **REGISTRATION ZONE**













## **CUSTOMER INTERACTION / DEMO**























### **PREMIUM ZONE**











# **Impulse Zone**









### **Scooter Zone**











### 100-125CC Bikes Zone











## **Test Ride Zone**













## **Impulse Performance Zone**









# **Magic Show**







### **Tattoo Zone**







### VISTORS SHARING THEIR EXPERIENCE













# **Lucky Draw/Winners**















## **Team Hero**





## **Results**

Registrations	850
Enquiries	205
Booking	115
Test Ride	190
Finance enquiries	85
Delivered	12





## **Thank You**

**Internal - General** 

