

OBJECTIVES :

- To offer Sahara Mall as a place of :
 - Super Value for Money
 - Family Outing
 - Entertainment
- To increase footfalls
- Brand Building of Sahara Mall
- Great investment for investors

PROPOSED EVENT : Sahara Mall Carnival Date : 20th Dec'03 - 4th Jan'04

ATTRACTIONS :

Get a coupon against every Rs. 500/- shopping **OFFERS:**

- 4 Gift Vouchers worth Rs. 11,000/- everyday
- Raymond Suit-Length worth Rs. 3000/- everyday
- Mega Draw on 25th, 31st of December 2003 and Bumper Draw on 4th January 2004

ACTIVITIES :

Entertainment inside the Mall

Regular Activities :

- Emcee for all the days
- Dance Troupe performance
- Music, Sound & Light arrangements

Special Activities :

Celebrities invited on all the special occasions

- Christmas Ms. Geetika Ganju
- New Year's Eve Ms. Nikita Anand (Femina Miss India-2003)
- 3rd Jan.'04 Mr. Sampath Singh (Finance Minister-Haryana)
- 4th Jan.'04 Ms. Blossom Kochhar (Aromatherapist)

Mr. Sushil Sarwan (City Magistrate)

Entertainment outside the Mall

- Sahara Mall in festive looks
- Performance by Mika and his troupe

SPONSORSHIPS COLLECTED TVS, Honda Scooter, Haier, Fiat

• 2 TVS Victor Bikes • 1 TVS Fiero Bike • 3 Honda Eterno Scooters • 2 Refrigerators from Haier

• 1 Washing Machine from Haier • 1 Fiat Adventure Car • 3 Digital Satellite Radios from WorldSpace





ACTIVITIES ON X-MAS (25th DEC.'03)

Interactive activities by Emcee Geetika Ganju
Special Dance Troupe performance
Santa Claus for distributing gifts
Mega Draw by Mrs. Bhavna & Mr. Suresh Kilam with Geetika Ganju & Mr. Sandeep Kapoor







1 TVS Victor



1 Honda Eterno Scooter



1 Digital Satellite Radio























ACTIVITIES ON 31st DEC'03

Special dance troupe performance by 'Angels'
Live performance by 'Tatva-the 5th element'
Interactive activities by Emcee
Special Sound & Light arrangements
Special Guest Ms. Nikita Anand -Femina Miss India'03 for Mega Draw















1 TVS Victor



1 Honda Eterno Scooter



1 Digital Satellite Radio







com







SAHARA DE Erand Super Mall



ACTIVITY ON 4th JAN'04

• Special performance by Mika and troupe • Special Guest - Ms. Blossom Kochhar & Mr. Sushil Sarvan for Bumper Draw



MALLCarnivar



Fiat Adventure



1 Fiat Adventure Car



1 Honda Eterno Scooter



1 Digital Satellite Radio















IN A NUT SHELL

- Very High Footfall
- Place for Complete Family Outing
- Festival Celebration
- Brand Building of the Mall
- Level III launched with a bang
- All participating outlets were highlighted

SAHARA-DE Brand Super Hall



TOOLS FOR EFFECTIVE PUBLICITY AND MANAGEMENT

COUPON



COUPON

EXCLUSIVE OFFERS FOR	
THE TIMES OF INDI	A READER
1. Daily Lucky Draw - 1 Gift Youcher 2. Shop at Raymond	s . 11000/-
2. Sindp at Ray III Olio SHOP 2. Win a Suit Length worth Rs. 3000/-' daily	EVENT MANAGER

COUPON





BUNTING **Delhi Times** SAHARA ani/a(20th Dec to 4th Jan* 2004 Total Masti !!! @ Rs. 500/-Get One Coupon against everv RS. 500/- Shopping MEGA DRAWS ON 25TH & 31ST DEC. 2003 AND 4TH JANUARY 2004 Prizes Sponsored By : FTAT T DAILY LUCKY DRAW **4** Gift Vouchers worth

Rs. 11,000/-To be declared daily on Radio Mirchi (One Youcher exclusively for Delhi Times Readers, Please get your Ad copy along)



PRESS RELEASE gurgaon PLUS

Mika enthralls shoppers at Sahara Mall

Ruchi Challu

THE curtains came down on the Sahara Mall carnival on January 4. The highlight of the evening was a live performance by Mika, a Sahara Mall. Punjabi pop singer who had everyone dancing to his tune. Other attractions included a live performance by a dance troupe called Vibrations and a few random games conducted by two young anchors Vidya and Nagender. Also present on the occasion, much to the delight of the crowd, was TV celebrity Gaurav, better known to most of us as 'Nandu' of the very famous Jassi Jaisi Koi Nahin. The announcement of the bumper prize 'Fiat Adventure' marked the grand finale of this 15-day long carnival, with Blossom Kocchar announcing the names of the winners. The carnival which was organised in association with Delhi Times and Radio Mirchi commenced on December 20, 2003. The carnival generated excitement not only in the neighbourhood, but also attracted shoppers from as

far as Delhi, Noida and Faridabad. "We got a commendable response from the customers with footfalls rising by 40 per cent during the carnival," says Vivek Seth, marketing head,

Wednesday, January 7, 2004

SAHARA

The Brand Super Mal

The Times of India, New Delhi

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Sahara carnival ends with a bang

DELHI

The Sahara Mall at Gur-gaon became the preferred destination for shoppers and party-hoppers this season, what with an assortment of activities and events that were organised here. As the city's young and old turned out in full force at the Mall and soaked in the festive spirit, the carnival with its array of gifts and offers, swept everyone off their feet. Sampat Singh, Honble Fi-

nance Minister visited the Mall on January 3, however, it was on January 4, the last

Aromatherapist Blossom Kochar draws winners' names. दिल्ली

the curtains were pulled विकास प्राधिकरण down with a blast. The gala event witnessed

श्री जगमेर सपत्र श्री हरीसिंह निवासी-ग्राम-भडल डाक-दोघट. जनपद बागपत उ0 प्र0/स्थानीय पता श्री जगमेर सुपुत्र श्री हरीसिंह मन्दिर के पास, ताहिर पुर धाना सीमापुरी, दिल्ली जो कि इस कार्जालय में तर्कजार्ज (30) माली के पर पर कार्याय

ज्ञापन

Draw, which saw the winners take home, vehicles and consumer goods.

were the City Magistrate and Sunderlal from Sahara India Pariwar

The lucky winners Neeru Sethi from Garden Estate Gurgaon won a Honda scooter, Girish Yadav from Saraswati Vihar Gurgaon won the TVS Fiero, Renu Sharma, Vasant Kunj, ND won a digital satellite radio from BOSE electronics. Aishwarya Deep from Sec 17, Faridabad won a Haier refrigerator, and the bumper day of the carnival, when prize Fiat Adventure was won by Kaushik Bose from C R Park, ND.

These prizes were in a dance troupe performance addition to the four daily besides a performance by lucky draws worth Rs 11,000 Mika, Celebrated beautician each that were given out Blossom Kochar picked the throughout the 15 days of lucky winners of the Mega the carnival

Also gracing the occasion

val which has been a big

idraws were taken out for Bikes, Honda Scooters, Washing Machines and Raymond suit length

visitors to Sahara Mall with their performance. The dance troupe, Angles, was also at its best.

EVENT MANAGERS

lio Quie

Celebration was at its peak with a European dance troupe performing at Odyssey. A live band with a DJ performed at space Radio in addition to the carnival is on January 4 where winners will take home bumper prizes from Fiat, Honda Scooter TVS and Haier.



nina Miss India Universe 2003 Nikita Anand at Sahara Mall Carnival thina miss india Universe 2000 mixta Ananu at Sanara Man Carrival In Wivek Seth from Sahara and Sandeep Kapoor from Relio Quick -

w Year's eve at the Sahara fall was celebrated with na Miss India 2003 Nikita adding colour to the

ihara Mall enters '04 in style The band, Tatva, enthralled

SAHARA The Brand Super Mall



PUBLICITY & PROMOTION FOR SAHARA MALL CARNIVAL

NEWS PAPER ADS.

Tie-up with Delhi Times (Times of India) 05 Nos. Half Page Ads. in Delhi Times 02 Nos. Half Page Ads. in Delhi Times (for Level III)

• FM PUBLICITY

Tie-up with Radio Mirchi 1500 Sec's (20 sec. spots) Sponsorship of Programe "Total Filmi" (12.00 - 13.00 Hrs) for 15 days RJ Mentions from 17.00 - 20.00 Hrs. Winner Announcements at 20.30 Hrs.

PRESS COVERAGE

Coverage in TOI Publications Times of India (Main) 4th & 7th Jan.'04 Times of India (Gurgaon Plus) 7th Jan.'04

> HANDBILLS/N.P. INSERTS -1,00,000 NOS. DAILY COUPON IN TOI FOR TOI READERS





PRESS PUBLICITY 20th DECEMBER'03



SAHARA The Brand Super Mall



PRESS PUBLICITY 24th DECEMBER'03



Mehrauli-Gurgaon Road, Gurgaon

The Brand

nditions Apply





PRESS PUBLICITY 25th DECEMBER'04



SAHARA DE Braud Super Mall



PRESS PUBLICITY 29th DECEMBER'03



SAHARA The Brand Super Mall



PRESS PUBLICITY 31st DECEMBER'03



SAHARA-THE Brand Super Mail



PRESS PUBLICITY 4th JANUARY'04

